

COMMERCIALS REGISTRATION COMPARISON

October, 2012

<u>BRAND</u>		<u>month sales</u> <u>2012</u>	<u>month sales</u> <u>2011</u>	<u>change</u> <u>12 vs 11</u>	<u>YTD sales</u> <u>2012</u>	<u>YTD sales</u> <u>2011</u>	<u>change</u> <u>12 vs 11</u>
<u>EUROPE</u>	CITROEN	10	11	-9.09%	39	57	-31.58%
	DACIA	23	22	4.55%	227	185	22.70%
	FIAT				47	15	213.33%
	MAN						
	MERCEDES	1	10	-90.00%	50	62	-19.35%
	OPEL					4	
	PEUGEOT	7	13	-46.15%	95	68	39.71%
	RENAULT	31	15	106.67%	224	156	43.59%
	SCANIA	2	2		21	8	162.50%
	SEAT						
	SKODA						
	VOLKSWAGEN	2			22	7	214.29%
	VOLVO		1		5	11	-54.55%
S.T. 1 EU:		76	74	2.70%	730	573	27.40%
<u>JAPAN</u>	DAIHATSU	3	21	-85.71%	82	156	-47.44%
	HINO	25	5	400.00%	146	81	80.25%
	ISUZU	13	3	333.33%	60	33	81.82%
	MAZDA						
	MITSUBISHI	13	13		167	101	65.35%
	NISSAN	23	9	155.56%	207	230	-10.00%
	SUZUKI	6	5	20.00%	65	131	-50.38%
	TOYOTA	38	22	72.73%	252	259	-2.70%
S.T. 2 Japan:		121	78	55.13%	979	991	-1.21%
<u>KOREA</u>	HYUNDAI	10	21	-52.38%	122	124	-1.61%
	KIA						
	SAMSUNG						
S.T. 3 Korea:		10	21	-52.38%	122	124	-1.61%
<u>USA</u>	DODGE						
	FORD						
	GMC						
	INTERNATIONAL						
S.T. 4 USA:							
<u>CHINA</u>	BAW				15		
	CHANA						
	CHERY						
	DFSK	1	4	-75.00%	24	12	100.00%
	GEELY						
	JAC	1	8	-87.50%	12	15	-20.00%
	JINBEI	4	2	100.00%	21	28	-25.00%
	MAPLE						
	ZOTYE						
S.T. 5 : China		6	14	-57.14%	72	55	30.91%
<u>OTHERS</u>	FAW						
	KING LONG Buses						
	OTOKAR	2			2		
	PROTON						
	TATA						
S.T. 6 : Others		2			2		
Total Commercial		215	187	14.97%	1,905	1,743	9.29%