

COMMERCIALS REGISTRATION COMPARISON

August, 2012

| BRAND | | month sales 2012 | month sales 2011 | change 12 vs 11 | YTD sales 2012 | YTD sales 2011 | change 12 vs 11 |
|-------------------------|-----------------|-----------------------------|-----------------------------|----------------------------|---------------------------|---------------------------|----------------------------|
| EUROPE | CITROEN | 2 | 7 | -71.43% | 29 | 41 | -29.27% |
| | DACIA | 24 | 22 | 9.09% | 194 | 147 | 31.97% |
| | FIAT | 1 | 5 | -80.00% | 45 | 10 | 350.00% |
| | MAN | | | | | | |
| | MERCEDES | 4 | 6 | -33.33% | 47 | 45 | 4.44% |
| | OPEL | | 2 | | | 4 | |
| | PEUGEOT | 15 | 1 | 1400.00% | 85 | 46 | 84.78% |
| | RENAULT | 13 | 11 | 18.18% | 171 | 129 | 32.56% |
| | SCANIA | 3 | 1 | 200.00% | 12 | 6 | 100.00% |
| | SEAT | | | | | | |
| | SKODA | | | | | | |
| | VOLKSWAGEN | 3 | 2 | 50.00% | 19 | 6 | 216.67% |
| | VOLVO | | 2 | | 5 | 10 | -50.00% |
| S.T. 1 EU: | | 65 | 59 | 10.17% | 607 | 444 | 36.71% |
| JAPAN | DAIHATSU | 4 | 17 | -76.47% | 79 | 127 | -37.80% |
| | HINO | 8 | 5 | 60.00% | 113 | 66 | 71.21% |
| | ISUZU | 6 | 4 | 50.00% | 43 | 27 | 59.26% |
| | MAZDA | | | | | | |
| | MITSUBISHI | 7 | 6 | 16.67% | 115 | 77 | 49.35% |
| | NISSAN | 6 | 21 | -71.43% | 162 | 205 | -20.98% |
| | SUZUKI | 7 | 3 | 133.33% | 52 | 124 | -58.06% |
| | TOYOTA | 16 | 12 | 33.33% | 190 | 209 | -9.09% |
| S.T. 2 Japan: | | 54 | 68 | -20.59% | 754 | 835 | -9.70% |
| KOREA | HYUNDAI | 12 | 15 | -20.00% | 105 | 95 | 10.53% |
| | KIA | | | | | | |
| | SAMSUNG | | | | | | |
| S.T. 3 Korea: | | 12 | 15 | -20.00% | 105 | 95 | 10.53% |
| USA | DODGE | | | | | | |
| | FORD | | | | | | |
| | GMC | | | | | | |
| | INTERNATIONAL | | | | | | |
| S.T. 4 USA: | | | | | | | |
| CHINA | BAW | | | | 7 | | |
| | CHANA | | | | | | |
| | CHERY | | | | | | |
| | DFSK | 4 | 1 | 300.00% | 23 | 5 | 360.00% |
| | GEELY | | | | | | |
| | JAC | 1 | | | 9 | 2 | 350.00% |
| | JINBEI | 1 | 4 | -75.00% | 11 | 22 | -50.00% |
| | MAPLE | | | | | | |
| | ZOTYE | | | | | | |
| S.T. 5 : China | | 6 | 5 | 20.00% | 50 | 29 | 72.41% |
| OTHERS | FAW | | | | | | |
| | KING LONG Buses | | | | | | |
| | OTOKAR | | | | | | |
| | PROTON | | | | | | |
| | TATA | | | | | | |
| S.T. 6 : Others | | | | | | | |
| Total Commercial | | 137 | 147 | -6.80% | 1,516 | 1,403 | 8.05% |