

COMMERCIALS REGISTRATION COMPARISON

July, 2012

<u>BRAND</u>		<u>month sales</u> 2012	<u>month sales</u> 2011	<u>change</u> 12 vs 11	<u>YTD sales</u> 2012	<u>YTD sales</u> 2011	<u>change</u> 12 vs 11
EUROPE	CITROEN		4		27	34	-20.59%
	DACIA	35	14	150.00%	170	125	36.00%
	FIAT	5	3	66.67%	44	5	780.00%
	MAN						
	MERCEDES	7	9	-22.22%	43	39	10.26%
	OPEL					2	
	PEUGEOT	20	5	300.00%	70	45	55.56%
	RENAULT	19	27	-29.63%	158	118	33.90%
	SCANIA	3	1	200.00%	9	5	80.00%
	SEAT						
	SKODA						
	VOLKSWAGEN	5			16	4	300.00%
	VOLVO	3	2	50.00%	5	8	-37.50%
S.T. 1 EU:		97	65	49.23%	542	385	40.78%
JAPAN	DAIHATSU		12		71	110	-35.45%
	HINO	33	5	560.00%	105	61	72.13%
	ISUZU	6	10	-40.00%	37	23	60.87%
	MAZDA						
	MITSUBISHI	15	8	87.50%	108	71	52.11%
	NISSAN	25	16	56.25%	156	184	-15.22%
	SUZUKI	5	5		45	121	-62.81%
	TOYOTA	20	34	-41.18%	174	197	-11.68%
S.T. 2 Japan:		104	90	15.56%	696	767	-9.26%
KOREA	HYUNDAI	9	7	28.57%	93	80	16.25%
	KIA						
	SAMSUNG						
S.T. 3 Korea:		9	7	28.57%	93	80	16.25%
USA	DODGE						
	FORD						
	GMC						
	INTERNATIONAL						
S.T. 4 USA:							
CHINA	BAW				7		
	CHANA						
	CHERY						
	DFSK	4	1	300.00%	19	4	375.00%
	GEELY						
	JAC		1		8	2	300.00%
	JINBEI	1	4	-75.00%	10	18	-44.44%
	MAPLE						
ZOTYE							
S.T. 5 : China		5	6	-16.67%	44	24	83.33%
OTHERS	FAW						
	KING LONG Buses						
	OTOKAR						
	PROTON						
	TATA						
S.T. 6 : Others							
Total Commercial		215	168	27.98%	1,375	1,256	9.47%